## REQUEST FOR PROPOSALS (RFP) #F19-5001-53

## PURCHASE OF 30-FOOT, 35-FOOT AND 40-FOOT TRANSIT BUSES

#### ADDENDUM #1

Issue Date: January 8th, 2019

This Addendum is hereby made a part of the Request for Proposals and Project Documents to the same extent as if it was originally included therein and is intended to modify and/or interpret the bidding documents by additions, deletions, clarifications or corrections. The Contractor shall acknowledge receipt of this Addendum in their Proposal on the attached "Receipt of Addenda" form, which is to be included with the Proposal submittals. In Volume III – Contractual.

#### PROPOSER QUESTIONS

- GILLIG received your Request for Proposals today. In reviewing the Proposal Calendar, we note the Questions, Comments and Requests for Clarifications are due on January 23, 2019, or in less than eleven (11) working days.
- Due to the extremely short time required to process the 182-page specifications for any Approved Equals, and a usually large number of previous bids currently in process, we request your consideration to extend the due date two (2) weeks to FEBRUARY 6, 2019.

#### **CLARIFICATIONS/ADDITIONAL INFORMATION**

• Section 1 Proposal Calendar. This form has been revised.

#### ATTACHMENTS

- Receipt of Addenda Form
- Revised Section 1 Proposal Calendar

#### END OF ADDENDUM 1

## PURCHASE OF 30-FOOT, 35-FOOT AND 40-FOOT TRANSIT BUSES

# REQUEST FOR PROPOSALS (RFP) #F19-5001-53

# **RECEIPT OF ADDENDA**

Proposers shall return this form when submitting their proposal as part of Volume III – Contractual. The form shall be signed and dated by an authorized representative of the firm. Failure to submit this form may deem the Bidder non-responsive.

We hereby acknowledge that the Addenda noted below have been received and all information has been incorporated into the Invitation for Bid as required.

Addendum #1 dated January 8, 2019

Date Received \_\_\_\_\_

Addendum #2 dated \_\_\_\_\_

Date Received \_\_\_\_\_

Company Name		Date
Address/City/State/Zip		
Authorized Signature	Printed Nai	me
Telephone	Fax Email	

## SECTION 1 PROPOSAL CALENDAR

RFP Advertised and Issued January 3, 2019
Questions, Comments and Requests for Clarifications Due to KCATA
Please send email to Andy Robichaud at <u>arobichaud@kcata.org</u> and to Larry Williams at <u>lwilliams@kcata.org</u>
KCATA's Response to Questions, Comments and Requests for Clarification
RFP Closing
Interviews ( <u>Tentative</u> and as Required) Week of March 11 - 15 2019
Contract Award/Notice to ProceedApril 2019

## REQUEST FOR PROPOSALS (RFP) #F19-5001-53

#### PURCHASE OF 30-FOOT, 35-FOOT AND 40-FOOT TRANSIT BUSES

#### ADDENDUM #2

Issue Date: January 28th, 2019

This Addendum is hereby made a part of the Request for Proposals and Project Documents to the same extent as if it was originally included therein and is intended to modify and/or interpret the bidding documents by additions, deletions, clarifications or corrections. The Contractor shall acknowledge receipt of this Addendum in their Proposal on the attached "Receipt of Addenda" form, which is to be included with the Proposal submittals. In Volume III – Contractual.

#### PROPOSER QUESTIONS

#### **ALTRO Question**

1. **Question:** ALTRO would like to be listed as an option on this contract since some of the cities listed in the bid currently use ALTRO as their floor covering.

**Reply:** The vendor needs to contact the manufacturer to see if this could be included or something they would be interested in.

#### **VOLVO Questions**

1. **Question:** Since multiple awards is an option as indicated in the RFP, could you please indicate the possible scenario of split award that KCATA is willing to entertain? This will help bidders clarify their ability to participate in this solicitation should a manufacturer be able to bid only certain lengths and certain propulsions.

**Reply:** KCATA reserves the right to award as needed but may award by propulsion drive. The KCATA will complete a bid analysis based on each drive-train length for all configurations. There are three bus lengths, (30', 35', and 40') and three propulsion systems (CNG, diesel, and electric). Thus, there is a potential for 6 awards.

2. **Question:** Since it is a multiple awards RFP and since it is a joint procurement, would it possible to provide the number of buses in each bus model and by agency at least for the first year? It would also be interesting to know for the options.

**Reply:** Andy: No. The total number of buses, along with the demand for the first year, has been included within the procurement. The ratio of propulsion systems anticipated to be purchased is still under review by the KCATA and partnering agencies.

3. **Question:** As part of the technical proposal, a limit of 30 pages is currently indicated. The Altoona test being one of the items to submit with the technical proposal this report itself is more than 150 pages, are all attachments excluded from the 30 pages limit?

Reply: The Altoona test and attachments are excluded from the 30-page limit.

4. **Question:** At some occasions (TS73 and TS82.5), a reference is made to "Pre-Bid Conference" however, since no date seems to be fixed for this event, would it possible to provide, at this time, the information to Proposers?

Reply: No Pre-Bid. Can be answered in Pre-Build.

5. **Question:** Reference is made to the "Form for Proposal Deviation" (section 6.1.1.4), however this document has not been found in the RFP package. Can we provide our own format for deviations?

**Reply:** See Form for Proposal Deviation Attachment O included in this addendum.

6. **Question:** As the previous item, in section 5.7.1 a reference is made to the Contractor's Service and Parts Support Data, but the form is not included in the package nor it is expected according to the Proposal submittal requirements. Do you want Proposers to provide the standard White Book document?

**Reply:** See form Contractor's Service and Parts Support Data Attachment P.

7. **Question:** As per section 3.3 Volume II- technical Proposal, item 6 should be the proposed delivery schedule but in Attachment B, this document is requested in Volume III. Which one is correct?

**Reply:** The schedule should be listed by the proposer in Attachment L and include all the necessary information listed in the RFP.

8. **Question:** In section TS72.1, paint colors are not listed. If possible, knowing the colors would be appreciated. Also, if possible, the paint scheme would be nice to have in order to adequately evaluate the work.

**Reply:** See KCATA and Joint Procurement Agencies general design schematic and color examples attached as Attachment Q. Paint scheme will be done during pre-Build.

9. **Question:** Since part of the evaluation is based on the seating capacity, we are kindly requesting the current seat layout for guidelines.

**Reply:** KCATA Seat Layout. See attachment R for seat layout.

10. **Question:** We are kindly request your approval to use an Excel format for the submittal of our Request for Change or Approved Equal instead of the Attachment C form for both technical and commercial requests. The form will include all information required as per the Attachment C.

Reply: Yes, best way to get it to us. - The vendor is welcome to submit in Excel.

11. **Question:** In regard to the pricing form provided in excel, we understand that the list of items is to clearly indicate items that are included in our base pricing. We would add "base" on the left column and "included" in the right column. Is this correct? If an item is listed in the price form but not part of the RFP, is it expected to be considered as an option? If so, a price (upcharge or credit) is to be indicated. Is our understanding correct?

**Reply:** Volvo question 11 and 12 are combine. This is the correct way to read the price sheet. The top row (base bus) in each tab is the base price for the proposed bus. Each component listed on the price sheet, if included in the base price, should be left blank or list "base price." Any component not included in the base price should have a price listed in the right column.

12. **Question:** If an item of the price form is not offered by a manufacturer, do we need to submit an RFA or indicating so on the document is satisfactory?

Reply: Yes, see attachment C in Request for Proposal (RFP) that was sent out January 3, 2019.

13. **Question:** Similar to the item above, if an item of the price form is not offered but a similar option is available by a manufacturer, do we need to submit an RFA or changing the description on the price sheet is acceptable?

Reply: Yes, see attachment C in Request for Proposal (RFP) that was sent out January 3, 2019.

14. **Question:** Also, for example, we note that the extended engine warranty is listed in the price list while section 6.1.1.4 indicates that the extended warranty should be offered in option. Is it acceptable to change the price form to indicate "option" in the left column and add a pricing? Please confirm.

**Reply:** Yes, this is acceptable.

15. **Question:** Finally, for the price sheet, is it expected that manufacturer add lines to offer alternative items not listed? Please confirm. For clarity, a note would to be added in the left column to be indicated "option" where applicable and a pricing would be provided. Is this acceptable?

**Reply:** The top row (base bus) in each tab is the base price for the proposed bus. Each component listed on the price sheet, if included in the base price, should be left blank or list "base price." Any component not included in the base price should have a price listed in the right column.

#### **Proterra Inc Questions**

 Question: Please clarify that KCATA will accept proposals for, and will consider issuing contract(s) for, certain fuel types and lengths only as not all OEMs offer all the propulsion variations and/or lengths described in this solicitation. Example: Proterra exclusively manufactures zero-emission battery electric buses in 35-foot and 40foot lengths and cannot, therefore, submit proposals for diesel or CNG buses; or for any buses in the 30-foot category. Requiring successful proposers to offer all fuel types and all vehicle lengths in order to bid on a single vehicle fuel type and length would unduly restrict competition.

#### Reply: Yes, Multi Awards

2. Question: Please provide anticipated quantities for each length and propulsion type that KCATA anticipates ordering with the initial order as well as options. It is very difficult for Proposers to determine costs for each variation without knowing approximately how many of each KCATA and/or the additional participating agencies plan to purchase. This is especially important for proposers who only manufacture electric buses if most of purchases under this contract will be diesel or CNG propulsion

**Reply:** KCATA reserves the right to award as needed but may award by propulsion drive.

3. **Question:** Please clarify that purchasing on-going coverage for the two-year period specified meets the requirement for completed operations (versus having a 24 month completed operations

**Reply:** Insurance Coverage updated annually.

4. **Question:** Please clarify the approximate number of 40-foot electric buses that KCATA anticipates including in the initial purchase; and that the proposal bond would be limited to that number for OEM's that do not propose any length of diesel or 30-foot electric buses.

**Reply:** This information, as far as the ratio of propulsion systems procured, will not be given by the KCATA. The total number of buses and the anticipated first year demand has been listed on the RFP.

5. **Question:** Request approval to delete the requirement for a performance bond. The FTA has previously provided guidance that such a bond is not required or recommended in circumstances where there are no progress payments.

Reply: Approved

6. **Question:** Please clarify whether KCATA has preferred forms that should be used for the required bonds.

Reply: No.

7. **Question:** Please clarify whether KCATA intends that the 30-page limit is per Vehicle fuel type and length proposed, or whether KCATA is limiting the entirety of any technical proposal, including all variations to 30-pages. If the latter approach is intended, please clarify the format that the technical proposal should take in order to ensure independent consideration of each vehicle length and fuel type.

**Reply:** The technical proposal asks for information regarding the Base Information Proposes. Attachments are excluded.

8. Question: Page 22 section 3.4 Volume – Contractual; Financial Condition of the Firm

Reply: This will be answered directly to Proterra in a separate email

9. Question: This section states that "Rolling stock not subject to a general waiver must be manufactured in the United States meet the then current domestic content requirements, which is 65 percent." Please clarify that KCATA intends for the successful proposer to comply with the current Buy America requirement for vehicles delivered in FY2020 and beyond, which is 70 percent. Further, please note that this section is duplicated on page 162 except that the domestic content requirement is described as being 60 percent.

**Reply:** Yes, the successful proposer must comply with applicable Buy America requirement of 70% percent domestic content for vehicles produced after October 1, 2019. The language in the contract clause is corrected as follows:

- 40. FTA REQUIRED CLAUSES
- N. United States Product and Service Preference.
- 1. Buy America.
  - a. The Contractor agrees to comply with 49 U.S.C. §5323(j), and 49 CFR. Part 661, which provide that federal funds may not be obligated unless steel, iron, and manufactured products used in FTA-funded projects are produced in the United States, unless a waiver has been granted by FTA or the product is subject to a general waiver. General waivers are listed in 49 CFR 661.7 and include final assembly in the United States for 15 passenger vans and 15 passenger wagons produced by Chrysler Corporation, microcomputer equipment & software. Separate requirements for rolling stock are set out at 5323(j)(2)(C) and 49 CFR Part 661.11. Rolling stock not subject to a general waiver must be manufactured in the United States and have a 70 percent domestic content.
- 10. **Question:** Please clarify that the requirement to submit the Altoona Test Report with the proposal submittal means that this report will not be counted as part of the 30-page limit allowed for the technical submittal as stated in section 3.3 Volume 3 Technical Proposal on page 20.

**Reply:** All attachments are excluded

11. **Question:** The proposal states the following: "Price is an important determinant for award but is not the only consideration. Price will be evaluated to determine what is most advantageous and favorable to KCATA. Optional prices for the additional vehicles will be evaluated with the cost of the original vehicles." Please clarify how price

will be evaluated, and if the optional pricing refers to vehicle's types/lengths aside from the base order of 30 and 40-foot diesel, and 30 and 40-foot electric, or the pricing of any of the base or option vehicles in future years.

In addition, please clarify how option pricing will be evaluated. The RFP states that "optional prices for the additional vehicles will be evaluated with the cost of the original vehicles", but the RFP also states that the option price will be the base order multiplied by the fraction "Latest Published Preliminary Index Number Prior to Notice of Exercise of Option / Index Number on Effective Date of the Contract". If the price of an option vehicle cannot be determined until the point of option exercise in the future, please clarify how that vehicle price can be evaluated. In general, please clarify how Proposal Evaluation Criteria will be applied across multiple fuel and vehicle length types, as it relates to either a single Technical Proposal or multiple Technical Proposals.

**Reply:** Proterra request 11 and 12 combined. Pricing will only be evaluated for all like vehicles. The pricing for optional vehicles will be the base.

12. Question: The RFP states the following: "Passenger/Operator Amenities. Purchasing a bus, which meets passenger and operator needs is critical. In the evaluation process the bus will be examined to assure that seating capacity is maximized, and the number of forward-facing seats is maximized. Further, aisle clearance, passenger visibility, and ramping will be considered. The operator's area will be reviewed for comfort and ease of bus operation, layout, driver safety in case of an accident etc. This list is not to be considered comprehensive but only to offer a guideline of standards and elements to be examined." Passenger and Operator Amenities may vary based on the vehicle length and fuel type in the vehicle. In addition, many of these amenities discussed are the result of the use third components which may be used by any OEM on any vehicle, such as a particular driver's seat or a particular data terminal mounting. Please also provide clarity on how the number of forward-facing seats and seating capacity will be evaluated, given that this is largely a function of the bus length and a custom seating configuration available to any bus OEM.

Reply: KCATA Seat Layout. See attachment R for seat layout.

13. Question: The RFP states that "The Committee will consider design features that create a style of bus compatible with the current fleet of transit vehicles. This may include, but not be limited to, exterior design, exterior lighting features, trim package and interior features. Provide either vehicle photos or other data that demonstrates the manufactures product.". Please provide additional clarity on the meaning of 'a style...compatible with the current fleet of transit vehicles. As KCATA operates a variety of model years of standard and BRT-styled buses, please provide clarity on features desired that are OEM-neutral.

**Reply:** See section 3.5, Page 24. The proposal will be evaluated by the Selection Committee based on the following criteria:

Price Design and Maintainability Technical Capabilities and Quality Assurance Passenger/Operator Amenities Style Delivery

14. **Question:** Please clarify that the performance bond will be returned upon receipt and acceptance of the initial number of buses ordered (base order), and that any subsequent orders would be covered by new bonds, per lot, (if required) which would also be returned upon receipt and acceptance of the total number of buses in each order.

#### Reply: Yes

15. **Question:** Proterra respectfully requests that the Warranty bond amount be Reduced to 10% of the total contract sum for each lot of buses ordered and delivered. Further, please clarify that the warranty bond only covers the period from one year after final payment (per lot) and exclusive of any component which has warranty periods that exceed 1 year.

**Reply:** Approve 10% Maintenance Bond of contract sum per lot covering all warranty periods by component.

16. **Question:** Proterra respectfully requests that this section (D) be deleted as it is not commercially available to the extent that Proterra is the primary insured and KCATA would an additional insured.

**Reply:** KCATA shall be given a thirty (30) day notice if any insurance coverage required under this contract has been denied, amended or cancelled. All such insurance, with the exception of Professional Liability coverage, shall contain endorsements that the policies may not be canceled or amended or allowed to lapse by the insurers with respect to KCATA its commissioners, officers and employers by the insurance company without thirty (30) days prior notice to KCATA in addition to the Named Insured (s) and that denial of coverage or voiding of the policy for failure of Contractor to comply with its terms shall not affect the interest of KCATA, its commissioners, officers and employees thereunder.

17. **Question:** Please clarify the range requirement on the line for Electric Battery Performance on line 89 which states minimum of 290-mile range on a single charge. This requirement for 290-miles contradicts the requirement in the Fuel System section on line 75, as well as TS 9.2.1 and 9.2.5 in the Technical specifications, which require a minimum of 150 miles on a single charge.

**Reply:** This was reviewed, and it was a discrepancy. Correct miles are 150.

18. **Question:** Please clarify that it is acceptable for proposers to state: "Included in Base", or "No Charge" (for example) in the price proposal for those line items that are standard on all buses. Example: LED Low Beam Headlights or Air Disc Brakes.

**Reply:** The correct way to read the price sheet is to use the top section (base bus) in each tab is the base price for the proposed bus. Each component listed within the price sheet, if included in the base price, should be left blank or list "base price." Any component not included in the base price should have a price listed in the right column. It is acceptable for a proposer to stats "included in base" and "no charge" for base pricing and use the right column within the price sheet to list additional pricing options.

19. **Question:** Please clarify that it is not mandatory to provide pricing for all options listed on the price proposal worksheet. Example, not all OEMs offer inductive charging.

**Reply:** For the charging stations: the KCATA encourages proposers to bid on either or both charging station method for the electric buses. However, the charging station will not be included on the bid analysis and will not be included in determining an award.

If a vendor cannot bid on an option that is not included on the base, the vendor needs to specify "no bid" for that option or provide a suitable alternate.

20. **Question:** Please remove items from the price sheet that are not applicable to the vehicle propulsion type in question. For example, the price sheet requests pricing for a "CUMMINS NEAR ZERO EPA MANDATED ENGINE", which only occurs on buses of other propulsion types, not a zero-emission bus.

Reply: See revised price sheets attached as Attachment S

# **ATTACHMENTS**

- Receipt of Addenda Form nc ated
- Attachment O Form for Proposal Deviation nc ated
- Attachment P Contractor Service and Parts Support Data nc ated
- Attachment Q KCATA and Joint Agencies Paint Scheme nc ated
- Attachment R KCATA Seat Layout nc ated
- Attachment S Revised Price Sheet e a ate e ce d cument

## END OF ADDENDUM 2

PURCHASE OF 30-FOOT, 35-FOOT AND 40-FOOT TRANSIT BUSES

REQUEST FOR PROPOSALS (RFP) #F19-5001-53

# **RECEIPT OF ADDENDA**

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We hereby acknowledge that the Addenda noted below have been received and all information has been incorporated into the Invitation for Bid as required.

Addendum #1 dated January 8, 2019

Date Received \_\_\_\_\_

Addendum #2 dated January 28, 2018

Date Received \_\_\_\_\_

Company Name		Date
Address/City/State/Zip		
Authorized Signature	Printed	Name
Telephone	Fax E	mail

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# ATTACHMENT O

# KCATA RFP #F19-5001-53

# Form for Proposal Deviation

This form shall be completed for each condition, exception, reservation or understanding (i.e., Deviation) in the Proposal according to "Conditions, Exceptions, Reservations or Understandings." One copy without any price/cost information is to be placed in the Technical Proposal as specified in "Technical Proposal Requirements," and a separate copy with any price/cost information placed in the Price Proposal as specified in "Price Proposal Requirements."

Deviation No.:	Contractor:	RFP section:	Page:			
Complete description of Deviation:						
Rationale (pros and cons):						

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# ATTACHMENT P KCATA

# **RFP #F19-5001-53**

# **Contractor Service and Parts Support Data**

<ul> <li>Location of nearest Technical Service Representative to Agency</li> </ul>
Name:
Address:
Telephone:
Describe technical services readily available from said representative:
<ul> <li>Location of nearest Parts Distribution Center to Agency:</li> </ul>
– Name:
Address:
Telephone:
Describe the extent of parts available at said center:
- Policy for delivery of parts and components to be purchased for service and maintenance:
<ul> <li>Regular method of shipment:</li> </ul>

Cost to Agency:

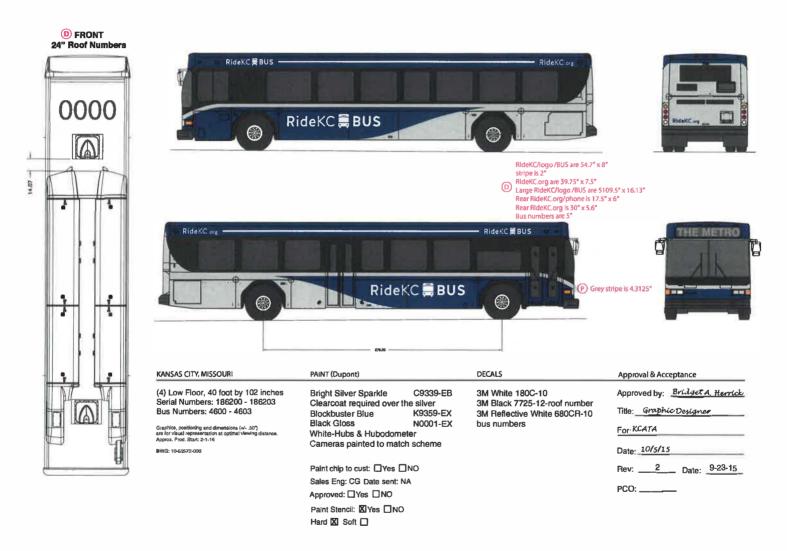
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Addendum #2

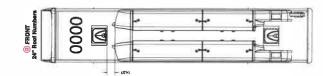
# ATTACHMENT Q KCATA

RFP #F19-5001-53

#### KCATA 40' Diesel Bus







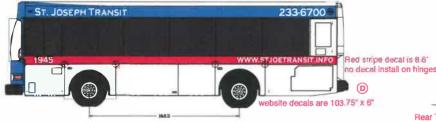
METRO BUS

PARTONE COMED CO				
PMS 301 C	PMS 300 C	PMS 185 C	PMS 1655 C	COOL GRAY 11 C
RideKC BLUE	RideKC BUS	RideKC MAX	RideKC BIKE	RideKC FREEDOM
CMYK 100/79/20/5	CMYK 99/50/0/0	CMYK 0/93/79/0	CMYK 0/73/98/0	CMYK 44/34/22/77
RG8 0/73/135	RG8 0/94/184	RGB 228/0/43	RGB 252/76/2	RGB 83/86/90
HEX #004E7D	HEX #215EAC	HEX #EA1D2C	HEX #F05123	HEX #55565A
PMS 369 C	PMS 2184 C	COOL GRAY 6 C	PMS 129 C	
RideKC Green	RideKC STREETCAR	RideKC GRAY	RideKC YELLOW	
			I I I I I I I I I I I I I I I I I I I	
CMYK 68/79/100/0	CMYK 94/29/0/0	CMYK 16/11/11/27	CMYK 0/11/78/0	
RGB 100/167/11	RGB 0/132/212	RGB 167/168/170	RGB 243/208/62	
HEX #62A744	HEX #0081C6	HEX #AAA9AA	HEX #F6CE3E	

PANTONE<sup>®</sup> COATED COLORS

BRAND COLORS







Rear The Ride decal is 20.12" x 10.5" 0

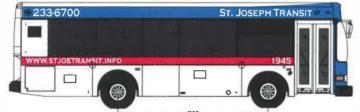
Front and side bus numbers are 7" rear number is 4" FONT: COPPERPLATE GOTHIC BOLD



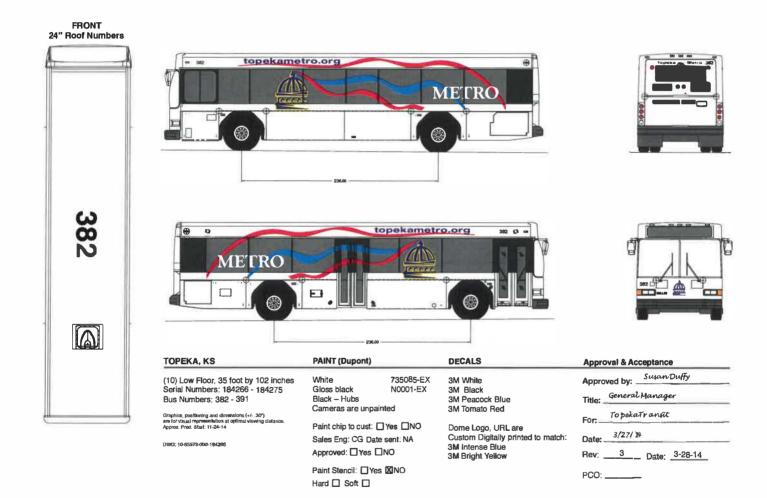
D Front The Ride decal is 27" x 15" Approval & Acceptance

Approved by:	
Title:	
For:	
Date:	
Rev:1	Date: 8-23-18
PCO:	

#### D Phone number decals are 50" x 8.75"



ST. JOSEPH, MO DECALS PAINT (Axaita) (9) Low Floor, 29 foot by 102 inches Serial Numbers: 93526 - 93534 3M Black 3M White 735085-EX White Blue Saryaya 828362-EX Bus Numbers: 1945 - 1953 Black Gloss N0001-EX 3M Perfect Match Red Silver Aervoe #310 - Hubs Graphics, positioning and dimensions (+/- .30") are for visual representation at optimal viewing dist Approx. Prod. Start; 1-21-19 Camera painted to match Paint chip to cust: Yes NO DWG: 10-65574-002 Sales Eng: DR Date sent: NA Approved: Yes NO Paint Stencil: Yes XNO Hard 🗌 Soft 🗌





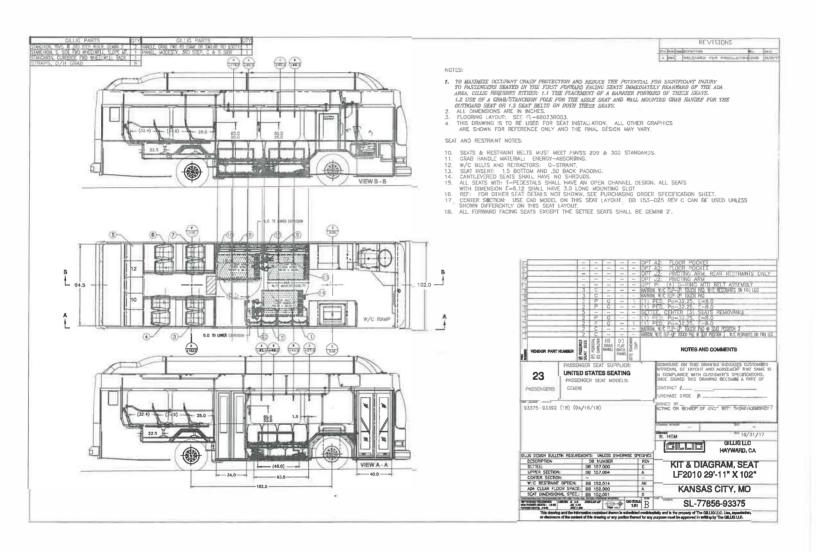


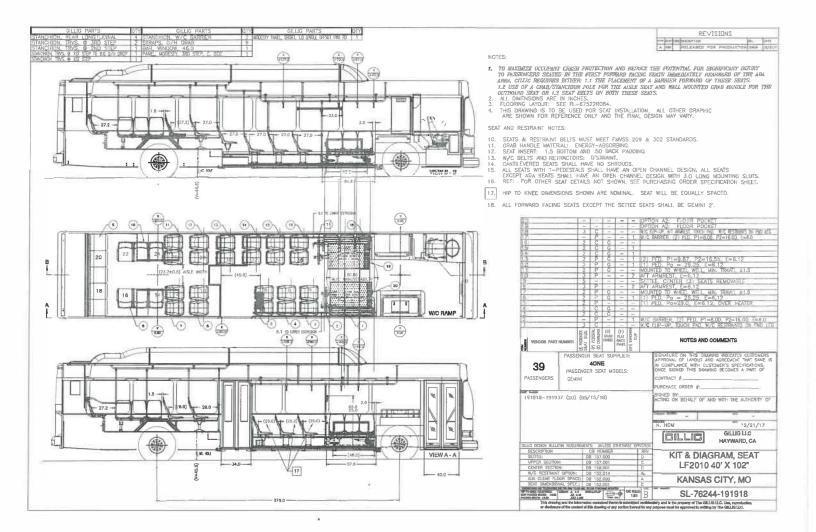
WICHITA, KS	PAINT (Dupont)		DECALS	Approval & Acceptance	
(9) Low Floor, 35 foot by 102 inches	Teal	N0143-EX	3M Black	Approved by:	
Serial Numbers: 185630 - 185838 Bus Numbers: TBD	Blue White Yellow	BS453-EX 735085-EX 755893-EX	3M White	Title:	
Graphics, positioning and dimensions (+/30°) ana for visual representation at optimal viewing distance. Approx. Prod. Signt: 3-16-15	Silver - Hubs	ted to match scheme		For:	
DWG: 10-65573-000-168334	•			Date:	
	Sales Eng: DR Date sent: NA			Rev:	
	Approved: Yes NO		PCO:		
	Paint Stencil: X Yes NO				
	Hard 🕅 Soft (	Π			

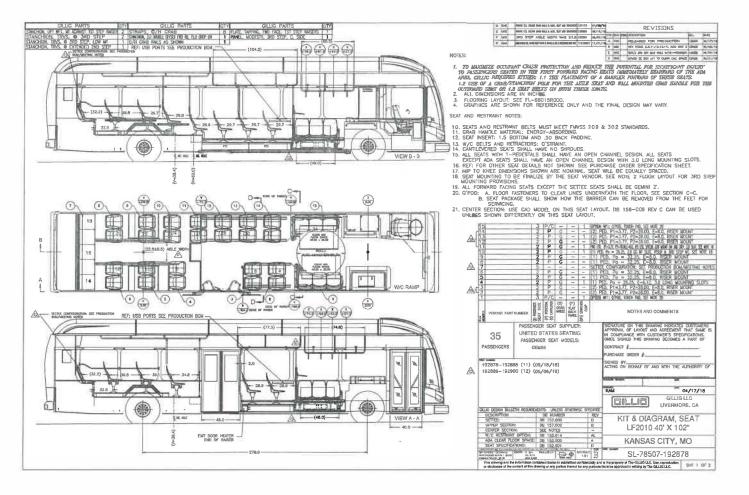
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# ATTACHMENT F KCATA

## **RFP #F19-5001-53**







RFP #F19-5001-53 - Addendum #2/Attachment R