



October 2, 2025

REQUEST FOR INFORMATION
Kansas City Area Transportation Authority (KCATA) Fare Payment System

The Kansas City Area Transportation Authority (KCATA, ATA, Authority) will solicit proposals from qualified vendors to provide a fare payment system that meets the qualifications and specifications summarized in Section 2, "Scope of Services/Specifications" in a forthcoming Request for Proposals (RFP). Interested contractors shall be responsible for installation of the equipment, ongoing operation and maintenance support, including managing the Retail Network, maintaining Back Office operations, providing level 2 maintenance support for Equipment, and the processing of payments for sales of all fare products through all fare distribution channels. After the one (1) year Warranty, the initial contract for Operations and Maintenance Services will be five (5) years with one (1) three-year option and two (2) one-year options for renewal.

Proposers are required to meet or exceed not only the specifications criteria, comply with Federal Transit Administration regulations, and provide a responsive and responsible proposal along with fair and reasonable pricing, but have labor, personnel and financial capacity to deliver timely on the scope of work and carry out the work. Kansas City, Missouri is hosting the 2026 World Cup and must have a functioning fare system, inclusive of all facets in the scope of work, operable, accessible and fully functional/reliable timely. It is vital that a mobile application with visual validation and a reliable process to address riders who do not have smart phone BE FULLY IMPLEMENTED ***on or prior to June 1, 2026. This means tested and ready for use.*** KCATA issues this REQUEST FOR INFORMATION to gauge interest in the project and to provide information regarding the importance of delivery, implementation, and mobilization of all facets of a cashless fare collection.

Response to this RFI should not include an offer or bid and creates no obligation to buy.

Proposal Documents. Due to the size of the Scope of Service/Specifications, KCATA has established an FTP site to house all RFP documents. **Firms interested in participating in this solicitation, must notify Denise Adams via email [@dadams@kcata.org](mailto:dadams@kcata.org). Your invitation for access to that site will be sent from KCATA's IT department.**

Project Diversity Goal. This project is funded in part with Federal Transit Administration (FTA) grants. **There is no Disadvantaged Business Enterprise (DBE) goal established for this project.** DBE firms are encouraged to submit proposals as prime contractors, joint ventures, or subcontractors. See Section 3.11 for more information on KCATA's policy regarding KCATA's Diversity Programs.

Proposal Submissions. Proposals must be received with all required submittals (See Section 4) as stated in the RFP **no later than 2:00 p.m. Kansas City Central Time, on October 29, 2025.** Any changes shall be published via addendum and published at the FTP site.

Evaluation/Award. Following an initial review and screening of all timely and responsive proposals, highly qualified Proposers may be invited to interviews as necessary at their own expense. Those selected Proposers will be informed as to exact date and time if invited for interviews and discussion. Proposers may also be required to submit written responses to questions regarding their proposals. All contractual agreements are subject to final approval by the Kansas City Area Transportation Authority's Board of Commissioners.

Restricted Communications. No person or entity submitting a proposal in response to this Request for Proposals nor any officer, employee, agent, representative, relative or consultant representing such a person (or entity) may contact through any means, or engage in any discussion concerning the award of this contract with any member of KCATA's Board of Commissioners or any employee of KCATA (excluding Procurement staff) during the period beginning on the date of proposal issue and ending on the date of the selection of a Contractor. Any such contact is ground for disqualification of the Proposer.

Kristen Emmendorfer
KCATA Director of Procurement